## UNAUDITED FINANCIAL RESULTS FOR THE HALF YEAR ENDED JUNE 30, 2009

## **AVENTIS PHARMA LIMITED**

Registered Office : Aventis House, 54/A, Sir Mathuradas Vasanji Road, Andheri East, Mumbai 400 093 (Rs. Million)

| Particulars                                                                             | Quarter<br>ended<br>30.06.2009<br>(Unaudited) | Quarter<br>ended<br>30.06.2008<br>(Unaudited) | Half year<br>ended<br>30.06.2009<br>(Unaudited) | Half year<br>ended<br>30.06.2008<br>(Unaudited) | Yea<br>30.<br>(Αι |
|-----------------------------------------------------------------------------------------|-----------------------------------------------|-----------------------------------------------|-------------------------------------------------|-------------------------------------------------|-------------------|
| 1 (a) Net Sales                                                                         | 2,499                                         | 2,486                                         | 4,788                                           | 4,655                                           | 9,83              |
| (b) Other Operating income                                                              | 169                                           | 118                                           | 395                                             | 230                                             | 532               |
| Total                                                                                   | 2,668                                         | 2,604                                         | 5,183                                           | 4,885                                           | 10,3              |
| 2 Expenditure<br>(a) (Increase) / Decrease in<br>stock in trade and work<br>in progress | (68)                                          | 59                                            | (209)                                           | 129                                             | 104               |
| (b) Consumption<br>of raw materials                                                     | 968                                           | 753                                           | 1,915                                           | 1,306                                           | 3,07              |
| (c) Purchase of traded goods                                                            | 297                                           | 362                                           | 601                                             | 773                                             | 1,58              |
| (d) Employees cost                                                                      | 352                                           | 294                                           | 678                                             | 577                                             | 1,19              |
| (e) Depreciation                                                                        | 43                                            | 44                                            | 85                                              | 95                                              | 182               |
| (f) Other expenditure                                                                   | 421                                           | 514                                           | 884                                             | 961                                             | 2,02              |
| (g) Total                                                                               | 2,013                                         | 2,026                                         | 3,954                                           | 3,841                                           | 8,16              |

| Particulars                                                                                                                        | Quarter<br>ended<br>30.06.2009<br>(Unaudited) | Quarter<br>ended<br>30.06.2008<br>(Unaudited) | Half year<br>ended<br>30.06.2009<br>(Unaudited) | Half year<br>ended<br>30.06.2008<br>(Unaudited) | Үеа<br>30.<br>(Ац |
|------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------|-----------------------------------------------|-------------------------------------------------|-------------------------------------------------|-------------------|
| 3 Profit from<br>Operation before<br>Other income and Interest(1-2)                                                                | 655                                           | 578                                           | 1,229                                           | 1,044                                           | 2,20              |
| 4 Other Income                                                                                                                     | 80                                            | 78                                            | 174                                             | 155                                             | 394               |
| 5 Profit before Interest (3+4)                                                                                                     | 735                                           | 656                                           | 1,403                                           | 1,199                                           | 2,59              |
| 6 Interest                                                                                                                         | -                                             | -                                             | -                                               | -                                               | 3                 |
| 7 Profit before tax(5-6)                                                                                                           | 735                                           | 656                                           | 1,403                                           | 1,199                                           | 2,5               |
| 8 Tax expense                                                                                                                      | 264                                           | 238                                           | 527                                             | 436                                             | 934               |
| 9 Net Profit for the period (7-8)                                                                                                  | 471                                           | 418                                           | 876                                             | 763                                             | 1,66              |
| 10 Paid-up equity share<br>capital (Face Value of Rs. 10 per<br>share)                                                             | 230                                           | 230                                           | 230                                             | 230                                             | 230               |
| 11 Reserves<br>excluding Revaluation Reserves as<br>per balance sheet of<br>previous accounting year                               | -                                             | -                                             | -                                               | -                                               | 7,88              |
| 12 Earnings Per Share (EPS)<br>(Rs.)<br>Basic and diluted EPS for the<br>period, for the year to date and<br>for the previous year | 20.48                                         | 18.17                                         | 38.09                                           | 33.17                                           | 72.1              |
| 13 Public Shareholding                                                                                                             |                                               |                                               |                                                 |                                                 |                   |
| - Number of Shares                                                                                                                 | 9,120,955                                     | 9,120,955                                     | 9,120,955                                       | 9,120,955                                       | 9,12              |
| - Percentage of Shareholding                                                                                                       | 39.60                                         | 39.60                                         | 39.60                                           | 39.60                                           | 39.6              |
|                                                                                                                                    |                                               |                                               |                                                 |                                                 |                   |

| Particulars                                                                                | Quarter<br>ended<br>30.06.2009<br>(Unaudited) | Quarter<br>ended<br>30.06.2008<br>(Unaudited) | Half year<br>ended<br>30.06.2009<br>(Unaudited) | Half year<br>ended<br>30.06.2008<br>(Unaudited) | Yea<br>30.<br>(Ац |
|--------------------------------------------------------------------------------------------|-----------------------------------------------|-----------------------------------------------|-------------------------------------------------|-------------------------------------------------|-------------------|
| 14 Promoters and Promoter group<br>Shareholding                                            |                                               |                                               |                                                 |                                                 |                   |
| a) Pledged/Encumbered                                                                      |                                               |                                               |                                                 |                                                 |                   |
| - Number of Shares                                                                         | 2,365,920                                     |                                               | 2,365,920                                       |                                                 |                   |
| - Percentage of shares (as a %<br>of total shareholding of promoter<br>and promoter group) | 17.01%                                        |                                               | 17.01%                                          |                                                 |                   |
| - Percentage of shares (as a %<br>of total share capital of the<br>company)                | 10.27%                                        |                                               | 10.27%                                          |                                                 |                   |
| b) Non-encumbered                                                                          |                                               |                                               |                                                 |                                                 |                   |
| - Number of Shares                                                                         | 11,543,747                                    |                                               | 11,543,747                                      |                                                 |                   |
| - Percentage of shares (as a %<br>of total shareholding of promoter<br>and promoter group) | 82.99%                                        |                                               | 82.99%                                          |                                                 |                   |
| - Percentage of shares(as a %<br>of total share capital of the<br>company)                 | 50.13%                                        |                                               | 50.13%                                          |                                                 |                   |

## Notes:

- The above results were approved by the Board of Directors of the Company at its Meeting held on July 22, 2009.
- In accordance with Clause 41 of the Listing Agreement with the Stock Exchanges, the Company's Statutory Auditors have conducted a 'Limited Review' of the Financial Results for the half year ended June 30, 2009.

- The Company discontinued the distribution of the anti-rabies vaccine, Rabipur from February 19,2009, pursuant to the Award of the Arbitrator in the matter relating to the disputes between the Company, Novartis Vaccines and Diagnostics Inc. and Chiron Behring Vaccines Private Limited (CBVPL) regarding the non-renewal of the Distribution Agreement for Rabipur. The Company continues to hold 49% of the share capital of CBVPL.
- The break up of Net Sales is as follows:

## **Rs** Million

| Particulars                | Quarter<br>ended June<br>30, 2009 | Quarter<br>ended June<br>30, 2008 | Growth<br>% | Half year<br>ended<br>June 30,<br>2009 | Half year<br>ended<br>June 30,<br>2008 | Growth<br>% |
|----------------------------|-----------------------------------|-----------------------------------|-------------|----------------------------------------|----------------------------------------|-------------|
| Domestic Sales-<br>Others  | 1,888                             | 1,679                             | 12.4%       | 3,509                                  | 3,093                                  | 13.4%       |
| Domestic Sales-<br>Rabipur | -                                 | 309                               | -100.0%     | 92                                     | 670                                    | -86.3%      |
| Export Sales               | 611                               | 498                               | 22.7%       | 1,187                                  | 892                                    | 33.1%       |
| Total Sales                | 2,499                             | 2,486                             | 0.5%        | 4,788                                  | 4,655                                  | 2.8%        |

Excluding the impact of discontinuation of Rabipur distribution, comparable sales growth would have been 14.8% for the quarter and 17.8% for the half-year ended June 30, 2009.

- The Company has a single business segment namely 'Pharmaceutical Business'.
- The Board of Directors has declared an Interim Dividend of Rs 3.50 per Equity share of Rs 10 to be paid to those Members whose names appear on the Register of Members of the Company on July 31, 2009 being the Record Date.
- Information on investor complaints is furnished below:

| Pending as<br>on<br>April 1,<br>2009 | Received during the quarter | Disposed of during the quarter | Pending as on June<br>30, 2009 |
|--------------------------------------|-----------------------------|--------------------------------|--------------------------------|
| Nil                                  | 7                           | 7                              | Nil                            |

• The figures for the previous periods have been re-grouped, wherever necessary.

AVENTIS PHARMA LIMITED DR. SHAILESH AYYANGAR MANAGING DIRECTOR